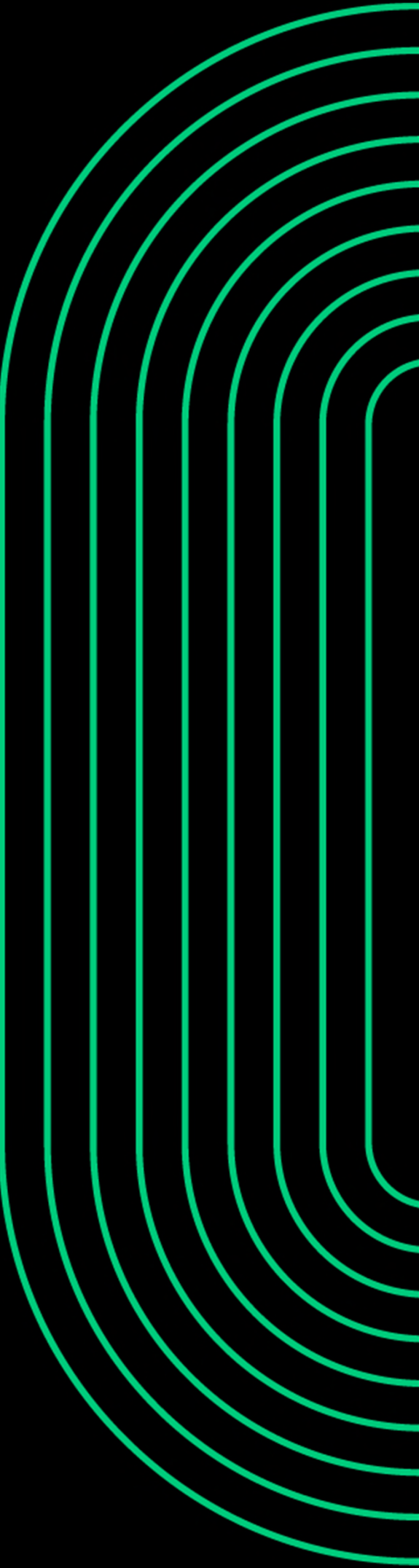




The 3 'Cs' of International Cannabis: Context, Chain, and Capital

July 12, 2022





Sam Saarsteiner
Partner, Clark Hill

Sam Saarsteiner helps clients with corporate disputes, corporate insolvencies, property disputes and other complex litigation work. He also advises transatlantic and domestic clients on data protection matters. He counsels high net worth individuals and multinational companies alike, from logistics and construction companies to public infrastructure schemes, court-appointed liquidators, property investment entities and financial services firms.

Sam trained in one of Ireland's largest firms, worked in the Corporate & Commercial Department of a top-5 firm and has in-house experience, giving him an excellent insight into the issues faced daily by SMEs. He is a member of Clark Hill's Cannabis Industry Group core team and is based in Dublin, Ireland.





Robert Hoban
Partner, Clark Hill

Robert Hoban is a corporate and M&A attorney, who sits at the center of the world's largest commercial cannabis industry network. He is a leader of Clark Hill's AmLaw-leading Cannabis Industry Group. As the cannabis industry commercialized, Bob has been widely credited for creating the class of lawyers now known as "cannabis attorneys."

He has truly transcended the practice of law and is regularly involved in assembling and structuring large-scale cannabis industry M&A transactions.

Above all else, Bob is a cannabis industry expert.





Chris Day
CEO, Gateway Proven Strategies

A people-driven leader, Chris Day is the Chief Executive Officer for Gateway Proven Strategies. He is also the co-founder of the Global Cannabis Network Collective; the elite network bringing together cannabis leaders to build and transform the international cannabis marketplace.

He brings decades of advertising and experiential marketing success coupled with deep entrepreneurial drive for building high-growth opportunities. Chris leads the GPS consultancy in high-profile projects that expand medicinal cannabis access and drives economic opportunities around the world. His expertise has been sought out by major conferences and multinational companies for his strategic insight and proven international results.





Discussion Outline:


Context

- Regulation
- Cultural
- Market definitions

Chain

- State boundary issues
- Import/export obstacles
- Commoditisation?

Capital

- Funding for expansion overseas
 - Funder profiles
 - Trends and pivots
 - Corporate and team structure
- 





Q&A

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Thank You

Legal Disclaimer

This document is not intended to give legal advice. It is comprised of general information. Employers facing specific issues should seek the assistance of an attorney.